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Ecessa & BCM One Form SD WAN Partnership

Strong Engineering Teams & Hosted Voice Integration Make a Solid SD WAN Offering

NEW YORK, NY, FEBRUARY 5, 2018 – [BCM One](#), a leading technology solutions provider, announced today a partnership with [Ecessa Corporation](#), a WAN company at its core, to strengthen their SD WAN portfolio offering businesses and partners various SD WAN options to meet a multitude of business and technical requirements. The partnership solidifies BCM One's SD WAN agnostic approach of offering the best of the best SD WAN solutions, from select technology partners, layering their managed networking expertise and engineering on top.

Ecessa has been designing, deploying and supporting WAN technology products since 2002 and offers companies a premises-based SD WAN solution. Together BCM One and Ecessa offer organizations a solid managed SD WAN offering for those organizations looking to integrate their existing MPLS network with SD WAN, integrate their existing managed firewall with an SD WAN solution providing top-notch security and more control over their Internet traffic, all on one network serving multi-site locations. In addition, the partnership and offering provides BCM One's hosted voice clients running their InPacket™ solution, a guarantee of "no calls dropped" or Quality of Service(QoS) guarantee. Considering BCM One's niche of serving mid-to-enterprise sized businesses, BCM One will focus on offering the PowerLink™ and WANworX™ solutions from Ecessa.

"Based on Ecessa's fifteen years in the WAN business and their solid network engineering expertise, made them an intriguing company to partner with," stated John Cunningham, Founder & Co-CEO of BCM One. "Together we offer a reliable managed SD WAN solution for existing MPLS clients wanting to move to SD WAN or to offer a hybrid approach to companies of all sizes." "BCM One's stellar reputation and customer-first approach made them a natural partner for us," said Mike Siegler, CEO of Ecessa. "This unique managed SD WAN service offering will integrate the best of both organizations making SD WAN easier for our partners and their customers to see the benefits."

The benefit of companies purchasing SD WAN from BCM One instead of solely from a SDWAN provider or carrier is the following:

- A custom-tailored, fully managed solution that integrates your SD WAN solution and your existing infrastructure
- Carrier agnostic circuit sourcing
- Migration to SD WAN planning
- Ability to integrate with ANY existing environment
- Network resiliency and outage avoidance
- Circuit monitoring, notification and restoration
- Project and billing management

For more information about BCM One, visit www.bcmone.com and follow us on Twitter and LinkedIn. Download BCM One's SD WAN Whitepaper to learn more about SD WAN.

ABOUT BCM ONE

BCM One provides a single source for truly integrated technology solutions that help advance a company's business objectives. Through strategic partnerships with over 50 leading technology suppliers fused with our own managed solutions, BCM One is a technology integrator and advocate for businesses. We develop the best customized solution per client.

BCM One offers Intelligent Network – connecting your business to the world, Intelligent Workplace – infusing collaboration across your business and Intelligent Cloud – optimizing cloud solutions for business transformation. Our Mission: To provide a World Class Experience with EVERY Human Interaction.

ABOUT ECESSA

Ecessa designs and manufactures networking hardware and software that provides constant and seamless network connectivity for businesses; known as Software-Defined Wide Area Networking (SD-WAN) technology. The Company's line of SD-WAN controllers has over 10,000 field installations. Ecessa Edge™, PowerLink™ and WANworX™ controllers enable organizations of all sizes to use any type of private or public network bandwidth to reliably run their Internet and cloud-based applications, connect their offices worldwide and distribute traffic among a fabric of multiple, diverse WAN links, ensuring business continuity by removing bottlenecks and eliminating network downtime. The company's SD-WAN technology optimizes Never Down™ performance of business-critical applications, aids in lowering IT costs, and makes it easier to provision, maintain and support business networks and the applications that run over them. For more information, call 800.669.6242 or visit www.ecessa.com.

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